

CAVU Update

Speaker Event Caps Solid Fund Raising

CAVU held its first ever speaker event in Fall 2004 led by Jan Leschly, former CEO of SmithKline Beecham and founder of the venture firm, Care Capital. The topic, "Optimizing collaboration of Industry (Pharma/Biotech) and Provider Institutions ... what are the challenges and opportunities?" Not only was this event well-received by attendees, it helped push investment in CAVU Fund One to \$225K.

Panelists had interesting insights such as the following from Robert Tepper, M.D., President of R&D at Millennium Pharmaceuticals: "What is the infrastructure to do multi-disciplinary projects? I think there is something fundamentally lacking in the infrastructure and the reward system to bring organizations together for big goals."

[Click here to read more about the CAVU Speaker Event.](#)

CAVU & CHCFHC - Successful Partnership

A strong example of CAVU building its engagement capability over the past year has occurred in the relationship that CAVU has brokered between the Community Health Connections Family Health Center (CHCFHC) in North Central MA and Abt Associates.

CAVU and Abt contributed to key sections of a very exciting federal grant applied for by a community partnership led by the healthcare center. The Healthy Communities Access Program (HCAP) grant is designed to address a specific and urgent need in the community while also dramatically expanding access to all available medical care by reaching out to the underserved population.

Robert Johnson, Executive Director of CHCFHC comments, "The excellent fit with CAVU and CHCFHC's mission has already produced outcomes the center would not have achieved, but also provides a synergistic impact which helps us keep focused and challenged."

[Click here to read more about our work with CHCFHC](#)

CAVU and T-NEMC Projects On Hold

Following the selection of the projects at T-NEMC we sought to finalize our relationship with T-NEMC on an administrative level and ran into some insurmountable hurdles. CAVU is a very hands-on organization. We place a substantial value on a strong relationship with the institutions that we work with as well as our ability to have a consistent and open interaction with the Champions of the projects that we select. In the end, T-NEMC is not currently in a place where they are

Volume 2, Issue 1, 1 / 31 / 05

CAVU Spotlight

CAVU Investor Inspires, Going Direct to Phuket

David Campbell has been on the front lines in business for most of his career, building companies, serving in top posts in the Fortune 100 and in his own Investment Banking Firm. Little would he have imagined a little over a month ago that he would now be in Phuket on the front lines of providing help to local businesses and residents trying to regain their economic footing post-Tsunami.

Long story short, David found that giving money was necessary, but not enough for him. He continued east to Phuket from a business trip to Berlin and set up a blog to keep folks back home informed and inspired to help:
dncthailand2005.blogspot.com.

In his blog David writes, "I am experiencing a wonderful suspension of cynicism; even with a very full awareness of human reactions to money, power, etc... I find myself able to simply help look for the action that addresses the problem, in this very real world. And then move on to the next. It is refreshing."

After meeting with several people, David decided to put his time and effort toward a very promising project called

Champions of the projects that we select. In the end, T-NEMC is not currently in a place where they are comfortable with a highly-engaged relationship with CAVU.

Our experience to date with both T-NEMC and Community Health Connections Family Health Center (CHCFHC) have provided some excellent insight into what attributes we are looking for in a target institution. So, while CAVU is disappointed to walk away from two good projects and the patients that those projects can impact, there is a silver lining in a solid set of experience to approach targeting and engaging in our next institutional relationship.

and effort toward a very promising project called the [Bang Tao Recovery Project](#). This effort presents very real and high-impact opportunities to get families back on their feet and improve the local economy.

CAVU solutes the effort of this intrepid investor!

[Click here for more on T-NEMC.](#)

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